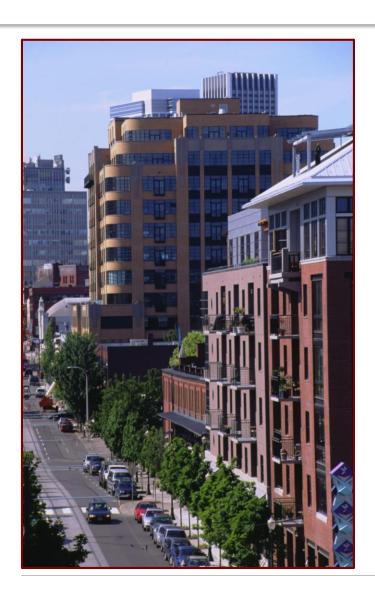


## **FIVE KEY ELEMENTS OF SUCCESS**



- Vision and strategy embraced by risk taking builders
- Robust public tool kit infrastructure/leverage
- Trust and Relationships
- Holistic approach
- Team of public/private players for long haul



## **CASE STUDY: THE PEARL DISTRICT**

- Before there was Smart Growth
  - Abandoned rail yards/Brownfields
  - Fading warehouses
  - Crime
  - Potentially historic buildings
  - Proximity to downtown and river
  - 'Urban Pioneers'





#### **KEY ISSUES**

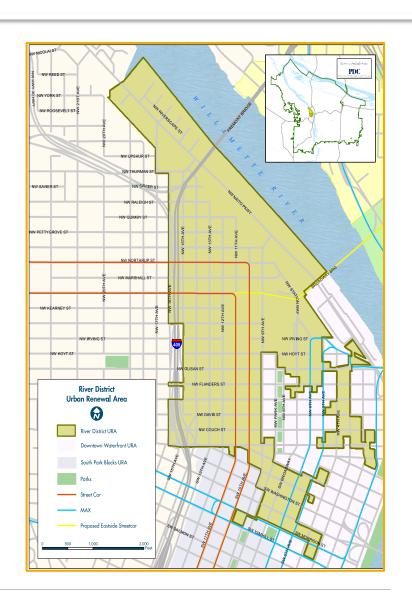
- Mixed Uses/Density
- Connectivity
- Transit Quality and Accessibility
- Parking Supply and Mgmt.
- Site Design
- Tax Base
- Job Creation and Retention
- Economic Resilience
- Community branding

- Affordable and Attainable Housing
- Retail Attraction and Revitalization
- Environmental Conservation
- Parks/open space
- Increased Housing Diversity
- Historic Preservation
- Enhanced Walking and Biking
- Green buildings and Infrastructure

## **SMART GROWTH DEVELOPMENT TOOLS**

- Urban Renewal/Tax Increment Financing (TIF)
- Private equity/debt
- Local Improvement District (LID)
- Parking Funds
- New Markets Tax Credit (NMTC)
- Low Income Housing Tax Credits
- Historic Tax Credits and Freezes
- Development agreements



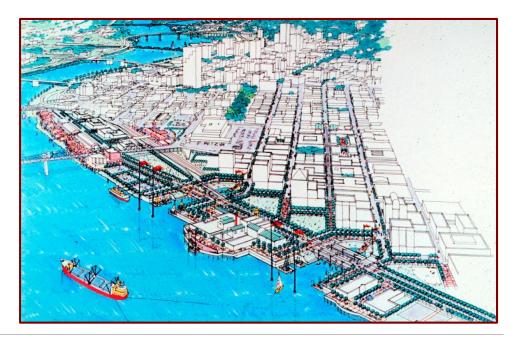


# PEARL DISTRICT VISION

#### Vision and Goals

- Develop a vibrant urban neighborhood
- Connect area to river, downtown
- Provide diverse housing
- Create open space system
- Enhance economy of City
- Balance new development with preservation of existing fabric





## **DEVELOPMENT AGREEMENT**

- PDC and HSP agree to 40 acres of mixed use development:
  - Urban Renewal District
  - Density minimums
  - Viaduct removal
  - Affordable housing percentage
  - Parks/open space
  - Commitment to streetcar
  - Walkable connectivity (grid)





# SUSTAINABLE HOUSING COST DIVERSITY













## JOBS/ECONOMIC

- Initial policy focus was housing
- Employers/employees wanted in (edgy then traditional)
- Day-time use to the area
- Area held own through recessions
- Enhanced tax base > TIF







## PARKS AND OPEN SPACES

- Open space system
- Active and passive spaces
- Essential for higher densities
- Developed through partnerships



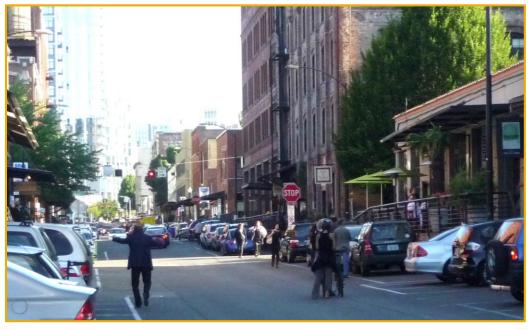




## **SHARING THE STREETS**

- More ways to get around
- Universal street
- Street parking
- Bike lanes







## **ACTIVE GROUND FLOORS**

- Mandated active ground floor uses
- Retail mix with mostly local tenants (distinctiveness)
- Infrastructure qualities contribute
- Density of housing/jobs critical to success







#### **SMART GROWTH OUTCOMES**

#### By the numbers...

Assessed tax value today: \$1.9 Billion (\$358 Million in 2000)

TIF invested \$210 Million

Retail/restaurant space: Over 500,000 SF

New housing units: Over 8000

Affordable housing: 30% (at or below 80% MFI)

Jobs: Over 9000 (12 firms over 100)

Streetcar Ridership: 11,800 daily weekday

Parking ratios: 1.3/condos; .75/apartments

LEED Buildings: 20 (mostly gold and platinum)

3.5

Schools

• Grocery Stores 2

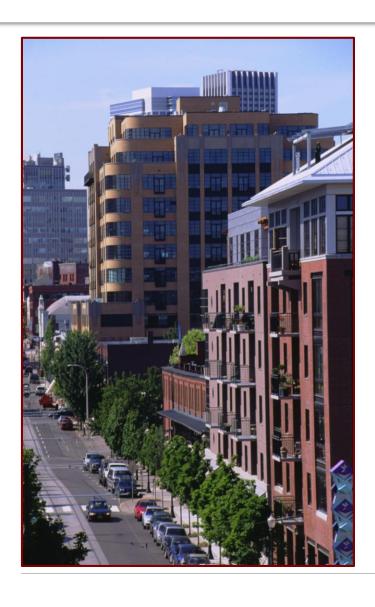
Dog Population: Thousands

## **OUTCOMES PUT ANOTHER WAY**

#### Benefits:

- Productivity Job Creation, Tax Base, Housing Options/resilience
  - Efficiency Transportation choices,
     Jobs/Housing balance, Sustainable
     Infrastructure, Aging in Place
  - Community Branding Quality of Life (market appeal for employees), Human Capital (appeal for employers)

## **FIVE KEY ELEMENTS OF SUCCESS**



- Vision and Strategy embraced by risk taking builders
- Robust public tool kit infrastructure/leverage
- Trust and Relationships
- Holistic approach
- Team of public/private players for long haul



#### **REACH OUT!**

#### **Sam Adams**

Director, WRI-United States
World Resources Institute
10 G Street, NE, Suite 800
Washington, DC 20002
www.wri.org

Direct: +1 202-729-7934

sadams@wri.org

Twitter: @SamAdamsWRI

LinkedIn: formermayorsamadams